

## **Arieh Ordronneau**

### **Objective:**

To utilize my experience and talents in a teaching position at a Catholic educational institution.

### **Education:**

**Franciscan University of Steubenville**, Steubenville, OH 43952  
**Masters of Arts in Theology – December 2009**

**Franciscan University of Steubenville**, Steubenville, OH 43952  
**Bachelor of Arts in Theology – December 2008**

Minor in History

- Cumulative GPA 3.94, Dean's List
- *Summa Cum Laude*

### **Professional Experience:**

06/07-present                                      **Catholics United for the Faith**                                      Steubenville, OH

#### **Research Assistant**

- Researching and responding to member questions regarding doctrine, catechesis, and canon law.
- Wrote articles for CUF's *Faith Facts* section of their website.
- Contributed to several *Lay Witness* magazine articles.

02/05-06/06                                      **LS Networks**                                      Portland, OR

#### **Channel Sales Manager**

- Manage data resellers and agents to sell complex IP and data communication services.
- Sell wholesale data services to telecom carriers and develop end user solutions.
- Develop market strategy, and identify target customers in domestic markets for retail telecommunication services, and wholesale carrier services.

08/01-02/05                                      **DNA Communications**                                      Beaverton, OR

#### **Director**

- Founded company to provide wholesale marketplace with data network services.
- Responsible for managing vendor partnerships as well as our network of agents.
- Instrumental in forming Defero, LLC, a leading collaboration service provider.

12/00-08/01                                      **AT&T**                                      Portland, OR

#### **Account Executive**

- Retained and grew existing revenue base of large market customers.
- Worked closely with data channel partners to develop opportunities
- Sold full data communications product suite

05/98-04/00                                      **Sprint**                                      Beaverton, OR

#### **Sales Representative II**

- Used consultative approach to acquire new middle market corporate accounts.
- Overachieved quota, ranked tenth out of over 500 reps nationally for revenue.